

#### STATE OF DELAWARE

### PUBLIC SERVICE COMMISSION

861 SILVER LAKE BLVD. CANNON BUILDING, SUITE 100 DOVER, DELAWARE 19904

TELEPHONE:

(302) 736-7500 (302) 739-4849

FAX:

March 20, 2019

Ms. Michelle Castro 8763 SW 27th Lane Suite 101 Gainesville, FL 32608

In The Matter of Dynamis Energy, LLC DBA United Energy Services For A Certificate to Provide Electric Supply Services within the State Of Delaware (Submitted March 14, 2019) - PSC Docket No. 19-0148

Dear Ms. Castro,

The Delaware Public Service Commission ("Commission") is in receipt of the application (the "Application") submitted by Dynamis Energy, LLC DBA United Energy Services ("Company") for certification to broker electric supply services in Delaware. The Application is incomplete as filed and additional information is necessary, as indicated below:

#### Section 2.2.1 Legal Name

Please submit the permanent copy of the Delaware business license.

#### Section 2.2.16 Financial Information

Please submit a Balance Sheet and Income Statement current within 12 months of the filing date. Confidential-submitted

### Section 2.2.19 Retail Experience

separately, redacted from

• Please describe the nature of the business/services the Company intends to offer in the state of Delaware.

## Section 2.2.13 Marketing

- Will the Company be employing third party vendors?
  - If so, please identify the vendors.
- Please submit copies of all marketing materials to be used in Delaware.
- Please describe the monitoring and auditing functions implemented by the Company.

#### Section 2.5 Verification of Application

Please provide a signed, sworn statement of verification for each subsequent filing in this docket.

Staff respectfully requests a response to this notice of deficiency on or before April 19, 2019. Should you have any questions or if I can be of any assistance you may contact me at (302) 736-7539 or send questions by email to Clishona.Marshall@delaware.gov.

Sincerely,

Shona Marshall Shona Marshall **Public Utility Analyst**  LICENSE NO. 2019601978

STATE OF DELAWARE

DIVISION OF REVENUE

**VALID** 04/01/2019 - 12/31/2019

NOT TRANSFERABLE

BUSINESS CODE

LICENSED

PROFESSIONAL AND/OR PERSONAL SERVICES

DLN: 19-92063-45-000

POST CONSPICUOUSLY

DATE ISSUED: 03/05/2019

LICENSE FEE: \$ 56.25

\*\*VALIDATED\*\*

2019

BUSINESS LICENSE

BUSINESS LOCATION

UNITED ENERGY SERVICES 8763 SW 27TH LN STE 101 GAINESVILLE FL 32608-9338



IS HEREBY LICENSED TO PRACTICE, CONDUCT OR ENGAGE IN THE OCCUPATION OR BUSINESS ACTIVITY INDICATED ABOVE IN ACCORDANCE WITH THE LICENSE APPLICATION DULY FILED PURSANT TO TITLE 30, DEL CODE.

MAILING ADDRESS

DYNAMIS ENERGY, LLC

8763 SW 27TH LN STE 101

GAINESVILLE FL 32608-9338

Jennifer R. Hudson, Esquire

DIRECTOR OF REVENUE

## IMPORTANT – TEAR AT ABOVE PERFORATION AND DISPLAY IN A PUBLIC LOCATION

Unique ID#:

B17750696516 001

Business Code Group Code Licensed

PROFESSIONAL AND/OR PERSONAL SERVICES

The 2019 State of Delaware License printed above must be posted in a public area at the location address listed. If you have any questions regarding this license, please call (302) 577-8778.

# REPLACEMENT LICENSES

Keep this portion of your license separate, in case you need a replacement for any lost, stolen or destroyed license. A \$ fee will be charged for the replacement of a license. Send the \$ along with a copy of this form or provide your Federal Employer Identification Number, or Social Security Number, suffix, Business Code, Business Name and address to Delaware Division of Revenue, Attn.: Business Master File, PO Box 8763, Wilmington, DE 19899-8763. You will receive your replacement license within three to four weeks.

## OTHER IMPORTANT INFORMATION

Most licensees are also required to pay either gross receipts or excise taxes in addition to the license fee. You can file these taxes online or obtain a paper form from our website at <a href="www.revenue.delaware.gov">www.revenue.delaware.gov</a>. You must <a href="submit all business tax returns">submit all business tax returns</a> filed with the Division of Revenue under the same identification number. If you are a sole-proprietor, and have a federal employer identification number, use the employer identification number, not your social security number. Only sole proprietors with no employees are allowed to file under their social security number. Inquiries regarding your coupon booklets to pay withholding, corporate tentative and Sub Charter 'S' estimated taxes; or to make changes to your name, address or identification number should be directed to the Business Master File unit at (302) 577-8778. You may also E-mail us at: BUSTAX@state.de.us.

## INTERNET SITE

The Division of Revenue web address is: <a href="www.revenue.delaware.gov">www.revenue.delaware.gov</a>. Visit our web site for tax tips, links to telephone numbers, forms that you can download, links to other State agencies, the Delaware Code, the publication 'Delaware for Small Business' and lots more. Internet filing of personal income tax returns via the Division of Revenue's website is available. Internet filing for Withholding, Gross Receipts and Corporate Tentative payments is also available.

cc: CB00-A0 \TPID: 1996

# Section 2.2.19 Retail Experience

 Dynamis Energy, LLC will offer customers in Delaware one point of contact for all their energy management needs. Services will include contract negotiations, aggregations, rate management, and bill auditing. The management team has been successful at gaining significant market share in deregulated areas throughout the United States and will replicate their previous success in this venture

## Dynamis Energy, LLC seeks to:

- 1. Educate customers on energy choice options in their market.
- Assist the customer in assessing the risk associated with various pricing options in their market.
- **3.** Help customers in contract negotiations to obtain the best terms and conditions possible.
- 4. Represent customers to attain the best rate possible.
  - Business owners are typically experts in their individual business, not energy. customersunderstand the need to maximize savings while maintaining a budget but don't know exactly how or what to do. UES will be their experts in this field and provide an energy management service with no capital outlay.
  - Deregulation is relatively new in numerous markets throughout the United States and savings are significant in many of them. There is less competition for natural gas suppliers and brokers and UES will assist the customer in navigating this underserved market.
  - Our sales staff has gained expertise in nearly every deregulated market throughout the United States and has been successful via phone and direct sales.



Thank you for choosing United Energy Services for your company's energy needs.

UES is a comprehensive energy services company that specializes in assisting businesses manage their energy needs. The relationships we have with the country's top energy providers give our customers access to the best the market has to offer. Our nationwide network of energy professionals have the training and experience to deliver an energy plan that meets each customer's needs.

UES offers services that focus on controlling costs and providing more efficiency. Some of these include:

- Energy Procurement
- Energy Audits
- Lighting Retrofit Programs

It's that all-inclusive approach which makes us unique in today's marketplace. UES is the partner to have in today's energy industry.

If you should have any questions about your contracts or wish to look at other options in the future please call us at 855-560-6474 or visit our website at www.unitedenergyservices.com.

Sincerely,			
Name:	 ,		
Badge #			

- -No third party vendors will be employed at this time
- -For in person sales, we use tablets and or paper contracts for customer sign ups. The tablets have GPS technology so we know exactly where the sign up takes place. For all sales (phone and in person) we have a third party verification call that must be completed from the place of business that is signing up. The phone numbers are verified and TPV's are listened to for quality assurance.

# Attachment A VERIFICATION

STATE OF Honda	) ) SS		
STATE OF <u>Alonda</u> COUNTY OF <u>Alachua</u>	) 55		
individual is in his own proper hands	factory evidence of identity the act and deed of such writing, and that the facts se	that the signature of su that the signature of	ch
SIGNED AND SWORN (OR AFF	TIRMED) before me on this _ (name of individual who s	s /St day of April, signed above).	
Signature of Notarial Officer  Notary Public  Title (e.g., Notary Public)	SEAL	MICHELLE C. CASTRO NOTARY PUBLIC State of Texas Comm. Exp. 10-07-2019	
My Commission Expires:			